



Frequently Asked Questions about OtoSight™ Middle Ear Scope

Updated August, 2021

- 1. How does the OtoSight™ Middle Ear Scope see in the middle ear?**
 - The OtoSight uses a near-infrared light-based technique similar to ultrasound. The near-infrared light harmlessly passes through the eardrum and detects the reflection/scattering from middle ear fluid present behind the tympanic membrane.

- 2. Why is the OtoSight™ Middle Ear Scope better than my otoscope?**
 - The OtoSight is the only device that directly visualizes the middle ear, detecting fluid presence and turbidity, which are necessary for correctly identifying and diagnosing ear infections.
 - Current tools used to diagnose fluid presence in the middle ear, like the otoscope, have a 50% misdiagnosis rate and fail to reliably interpret a patient's condition. OtoSight technology has been shown in publication to have 90+% accuracy in determining the presence or absence of fluid in the middle ear. The OtoSight also provides high quality digital otoscopy images and out-performs the otoscope and all other current diagnostics in the presence of significant earwax.

- 3. How is the OtoSight™ Middle Ear Scope different from tympanometry?**
 - The OtoSight is the only device to directly visualize the middle ear for detecting fluid presence and turbidity, which are necessary for correctly identifying and diagnosing ear infections. Additionally, the OtoSight does not require a seal of the ear canal and out-performs tympanometry and all other current diagnostics in the presence of earwax.

- 4. Can the OtoSight™ Middle Ear Scope see through cerumen (earwax)?**
 - The OtoSight can indicate presence of fluid behind the tympanic membrane even when a significant amount of cerumen is present.

- 5. Does the OtoSight™ Middle Ear Scope tell a healthcare provider whether or not to prescribe antibiotics?**
 - The OtoSight provides direct middle ear visualization for determining the presence of fluid behind the eardrum. Per American Academy of Pediatrics guidelines, this is a critical piece of information for the practitioner while making a decision regarding antibiotics.

6. How much does the OtoSight™ Middle Ear Scope cost?

- We offer a few different options to best suit your practice's unique financial needs. For more information please contact info@photoni.care or call 1-866-411-EARS (3277).

7. How much is the OtoSight™ Middle Ear Scope reimbursed?

- There are currently 2 Category III CPT codes for use of the OtoSight (0485T and 0486T). For more reimbursement support, please contact info@photoni.care or call 1-866-411-EARS (3277).

8. Is the OtoSight™ Middle Ear Scope available outside of the United States?

- The OtoSight is FDA cleared for use in the United States. We are actively working on regulatory approval in other geographies.

9. How can I buy the OtoSight™ Middle Ear Scope?

- For specific details and pricing options, please contact info@photoni.care or call 1-866-411-EARS (3277).

10. Do you have any studies or publications on the technology?

- Yes, there have been 20+ clinical publications on this technology. For a list of publications, please email info@photoni.care.